

Gaurav Singh Pharswan
CFA Level 2 Cleared

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EXPERIENCE

LIBGEM SOLUTIONS (Boutique Investment Banking Firm) Gurugram, Haryana
Mergers and Acquisitions Analyst Feb 2025 – Present

- Contributed to the structuring of Term Sheets and SSAs for cross-border deals totalling over \$25M USD, including:
 - A \$20.43M USD biscuit manufacturer in Malaysia with annual turnover of over \$15.49M USD
 - An Educational Institute in New Zealand valued at \$0.73 M USD
 - 2 Australian educational platforms with a combined valuation of over \$4M USD.
- Investor Collateral: Produced 40+ high-quality investment teasers using PowerPoint, Canva, and Gamma to convert potential leads.
- Directed data processing and report writing for a portfolio of 200+ companies.
- Conducted a DCF-based valuation for a \$300M USD medical equipment manufacturer in the United States.
- Developed a comprehensive projection model for a new AI-focused educational institute in New Zealand.
- Executed lead generation aligned with investor theses using Apollo, LinkedIn, InstaFinancials, and Probe42.

AMAZON DEVELOPMENT CENTRE INDIA Gurugram, Haryana
ML Data Associate- I (Amazon GO) Sep 2023 – May 2024

- Developed and curated high-quality image and video datasets to train and optimize Machine Learning models.
- Achieved a consistent 90% accuracy rate in complex data labelling, ensuring quality inputs for model development.
- Maintained a peak productivity rate, consistently processing and closing an average of 300 cases per day.

EDUCATION

CFA INSTITUTE

- Passed CFA® Level I (Cleared January 2025)
 - Scored greater than 70 percentiles in Financial Statements Analysis, Equity Investments and Alternate Investments
 - Learnt 3-statement integrated financial modelling, scenario analysis, and schedule building (Depreciation, Debt, Working Capital, Income Tax).
 - Applied Level 1 concepts to build dynamic valuation models for equity research.
- Passed CFA® Level II (Cleared in January 2026)

NATIONAL INSTITUTE OF TECHNOLOGY Agartala, Tripura
Bachelor of Technology, Chemical Engineering Sep 2017- May 2021

- Scored 7.8 CGPA
- Elected as General Sports Secretary in the Gymkhana in 3rd year. My day-to-day activities included:
 - Managing 20+ sports secretaries to assess resource requirements and plan the institutional sports calendar.
 - Orchestrated large-scale sports tournaments across 10+ sports within the campus
 - Led selection committee of faculty and sports officials to identify and recruit athletes for Inter-NIT tournaments.
 - Liaised with external National Institutes of Technology (NITs) to standardize competition protocols and travel schedules and managing logistics for the outgoing participants and staffs
- Represented National Institute of Technology Agartala in the Inter-NIT events for Handball, Chess and Table Tennis.

ST. TERESA SCHOOL Ghaziabad, Uttar Pradesh
Senior Secondary School April 2016- May 2017

- Scored 88.6 Percentage
- Served as Vice Head Boy for the Student Body
- Managed team selection and player positioning for the annual school sports championship, leading the House team to consecutive titles in the first two years.

ADDITIONAL INFORMATION

- Identified and analyzed high-growth public equities via fundamental research and detailed financial modeling of annual reports and industry trends.
- Delivered exceptional investment performance: 85% XIRR on Antony Waste (2 years) and 102% XIRR on Mrs. Bectors Food Specialities (3 years).
- Built a detailed FCFF valuation model for Vadilal Industries to assess intrinsic stock value through cash flow projections and risk assessment.

SKILLS

- Financial Modeling, DCF, Valuation, M&A, Excel, PowerPoint, Equity Research, Apollo, LinkedIn Sales Navigator, Pitch Decks, Financial Statement Analysis